

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Acquisition Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: <http://www.GSAAdvantage.gov>.

### **Schedule for Hay Group, Inc. – Professional Service Schedule**

**Federal Supply Group:** 00CORP **Class:**

**Contract Number:** GS00F349CA

**For more information on ordering from Federal Supply Schedules**  
**click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period:** September 30, 2015 – September 29, 2020

**Contractor:** Hay Group, Inc.  
1650 Arch Street, STE 2300  
Philadelphia, PA 19103 2029

**Business Size:** Large Business

**In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".**

**Telephone:** (207)841-3159  
**Extension:**  
**FAX Number:** (703) 841-3113  
**Web Site:** [www.haygroup.com](http://www.haygroup.com)  
**E-mail:** [connie.schroyer@haygroup.com](mailto:connie.schroyer@haygroup.com); [kim.wyatt@haygroup.com](mailto:kim.wyatt@haygroup.com)  
**Contract Administration:** Kimberly T Wyatt

## **CUSTOMER INFORMATION:**

### **1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
C520-13	C520-13RC	Complementary Financial Management Services
C874-1	C874-1RC	Integrated Consulting Services

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Domestic only
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: None Offered
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$2,500
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. Payment address(es): Same as company address
15. Warranty provision.: Contractor's standard commercial warranty.

16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **Data Universal Numbering System (DUNS) number:** 075480350
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
27. **Final Pricing:**  
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

Item	SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	520-13	Actuarial Senior Consultant II	Both	\$417.31	\$428.16	\$439.29	\$450.71	\$462.43
2	520-13	Actuarial Senior Consultant I	Both	\$349.23	\$358.31	\$367.63	\$377.18	\$386.99
3	520-13	Actuarial Consultant II	Both	\$262.24	\$269.06	\$276.05	\$283.23	\$290.60
4	520-13	Actuarial Consultant I	Both	\$186.59	\$191.44	\$196.42	\$201.53	\$206.77
5	520-13	Actuarial Associate	Both	\$144.99	\$148.76	\$152.63	\$156.60	\$160.67
6	520-13	Actuarial Support II	Both	\$71.86	\$73.73	\$75.65	\$77.61	\$79.63
7	874-1	Principal	Both	\$447.68	\$459.32	\$471.26	\$483.51	\$496.09
8	874-1	Practice Leader	Both	\$373.44	\$383.15	\$393.11	\$403.33	\$413.82
9	874-1	Senior Manager	Both	\$279.25	\$286.51	\$293.96	\$301.60	\$309.44
10	874-1	Senior Consultant	Both	\$248.22	\$254.67	\$261.30	\$268.09	\$275.06
11	874-1	Consultant	Both	\$198.35	\$203.51	\$208.80	\$214.23	\$219.80
12	874-1	Mid Consultant	Both	\$152.92	\$156.90	\$160.98	\$165.16	\$169.45
13	874-1	Junior Consultant	Both	\$115.25	\$118.25	\$121.32	\$124.48	\$127.71
14	874-1	Technical Associate	Both	\$72.03	\$73.90	\$75.82	\$77.80	\$79.82
15	874-1	Support	Both	\$57.62	\$59.12	\$60.66	\$62.23	\$63.85

**Service Contract Act (SCA) Matrix**

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Desktop Publishing Specialist	01311	2005-2103

Administrative Assistant I	01312	2005-2103
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The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

**C874-1 Labor Category Descriptions**

<b>GSA Labor Category</b>	<b>GSA Minimum Experience</b>	<b>GSA Minimum Education</b>	<b>GSA Functional Duties</b>
Principal	15 years of experience to include 10 years of supervisory and/or project management experience	Master's degree or if on the actuarial track a Fellow of the Society of Actuaries credential (or equivalent experience)	Manage and coordinate major consulting engagements (multiple or integrated projects) in terms of people, budget and work plans to ensure a cohesive effort and satisfied clients. Leverage one's own expertise and in-depth knowledge of practice area to best advantage in design and analysis of project work.
Practice Leader	10 years of consulting or business experience	Master's degree or if on the actuarial track a minimum of an Associate of the Society of Actuaries credential (or equivalent experience)	Manage and coordinate major consulting projects in terms of people, budget and work plans to ensure a cohesive effort and satisfied clients. Leverage one's own expertise and in-depth knowledge of practice area to best advantage in design and analysis of project work.
Senior Manager	6 years of consulting or business experience	Bachelor's degree	Provide technical and consulting expertise on a wide variety of consulting assignments. Manage moderately complex project work and assist with large projects. Provide research and analysis relating to area of specialty. Establish credibility with the members of the client's management staff.
Senior Consultant	5 years of consulting or business experience	Bachelor's degree	Providing analytical, conceptual and process support services to clients and to the Consultants who manage the clients. Deliver basic technical and process consulting through management of standard consulting projects.

Consultant	3 years of business experience	Bachelor's degree	Ensure quality delivery of products to consultants and clients-including obtaining and adhering to changing project requirements; producing accurate, edited work and communicating project parameters to others on project team.
Mid Consultant	2 years of business experience	Bachelor's degree	Ensure quality delivery of products to consultants and clients- including obtaining and adhering to changing project requirements; producing accurate, edited work.
Junior Consultant	0-2 years of business experience	Associate degree, technical training or equivalent experience	Performs technical and administrative assistance to support project teams and works to coordinate and meet deliverable deadlines. Also conducts analysis and research in support of projects.
Technical Consultant	0-2 years experience providing technical or administrative support to project teams	High School Diploma	Performs technical and administrative assistance to support project teams and works to coordinate and meet deliverable deadlines.
Support	0-2 years experience in a professional environment providing general administrative support	High School Diploma	Performs administrative functions to support project
- Education can be substituted with experience: 2 years of experience for 1 year of advanced education. - Experience can be substituted with education: 1 year of advanced education for 1 year of experience.			

### **SIN C520-13 Labor Category Descriptions**

#### **Actuarial Senior Consultant II**

- Credentialed by the Society of Actuaries, the Joint Board for the Enrollment of Actuaries, or the American Academy of Actuaries and has over 15 years of experience performing actuarial services, or
- Holds a Bachelor's or Master's degree in the field of Actuarial Science or a related field and has over 20 years of experience performing actuarial services.

#### **Actuarial Senior Consultant I**

- Credentialed by the Society of Actuaries, the Joint Board for the Enrollment of Actuaries, or the American Academy of Actuaries and has over 10 years of experience performing actuarial services; or
- Holds a Bachelor's or Master's degree in the field of Actuarial Science or a related field and has over 15 years of experience performing actuarial services, or
- Holds a JD degree and has over 10 years of experience performing legal actuarial services.

#### **Actuarial Consultant II**

- Credentialed by the Society of Actuaries, the Joint Board for the Enrollment of Actuaries, or the American Academy of Actuaries and has over 5 years of experience performing actuarial services; or
- Holds a Bachelor's or Master's degree in the field of Actuarial Science or a related field and has over 10 years of experience performing actuarial services, or
- Holds a JD degree and has over 5 years of experience performing legal actuarial services.